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18th ANNUAL GENERAL MEETING

Tuesday | 23 May 2023 | 10:00 AM

Presentation To Shareholders
by Group Chief Executive Officer

Rao Abdullah



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Building Momentum for Growth: FY2022 Achievements



Achieved best net profit in past 7 years

All business segments recorded growth enroute pre-covid levels

Awarded by The Edge Malaysia Centurion Club for Highest Return on Equity over 3 years



FTSE4Good

An Integrated Solutions Provider in Oil & Gas upstream (exploration and production) with 3 core business segments...



Power & Machinery



- Provision of gas turbine packages and aftersales support and services
- Provision of printed circuit heat exchanger and operational spares
- Provision of multi-phase pump solutions & submersible motors, after sales and spares
- Provision of thermal engineering products and solutions
- Supply, installation, repair and maintenance of valves and flow regulators

Oilfield Services



- Slickline and Well Services (SWS)
- Asset Integrated Solutions (AIS)
- Specialty Chemical and Well Stimulation

Integrated Corrosion Solution



- Provision of low dust, environmentally friendly blasting technology for surface preparation
- Coating removal by controlled induction heating
- Passive fire protection services
- Integrated maintenance, construction and modification services
- Oil spillage combat equipment and services

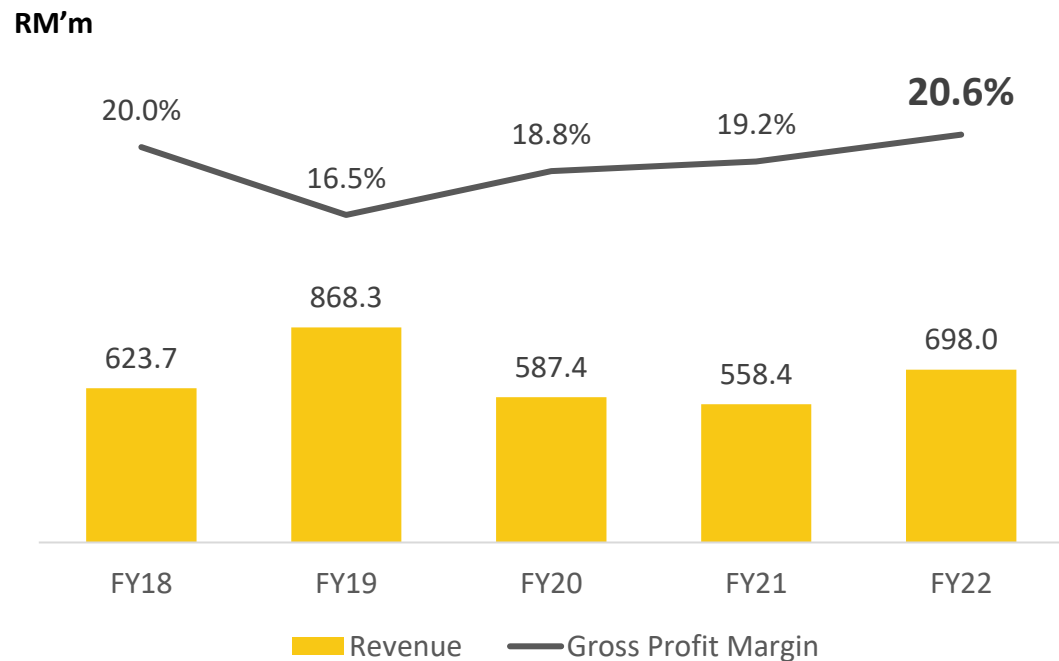
Note: % contribution of FY2022 revenue

FINANCIAL HIGHLIGHTS FY2022



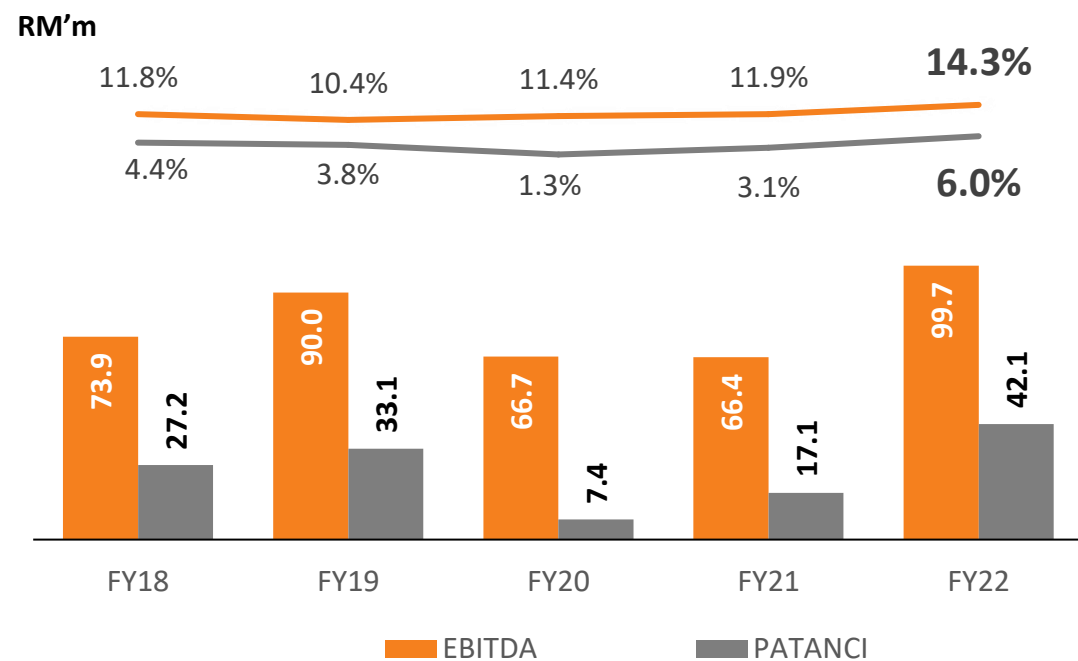
FY22 PATANCI up 146.9%, highest group net profit in 7 years

Revenue and Gross Margin



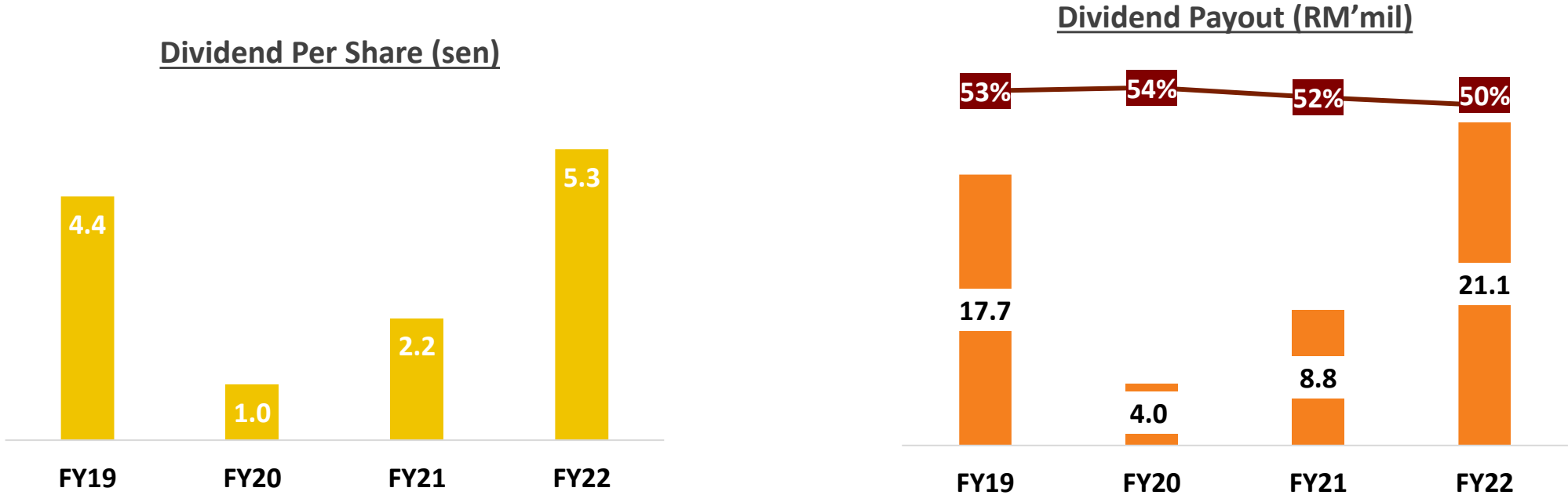
- Revenue up 25.0% to RM698.0 million in FY22 from RM558.4 million in FY21, due to stronger contribution across all three segments
- Gross margin improved from 19.2% in FY21 to 20.6% in FY22, in line with better sales mix

EBITDA, PATANCI and Margins



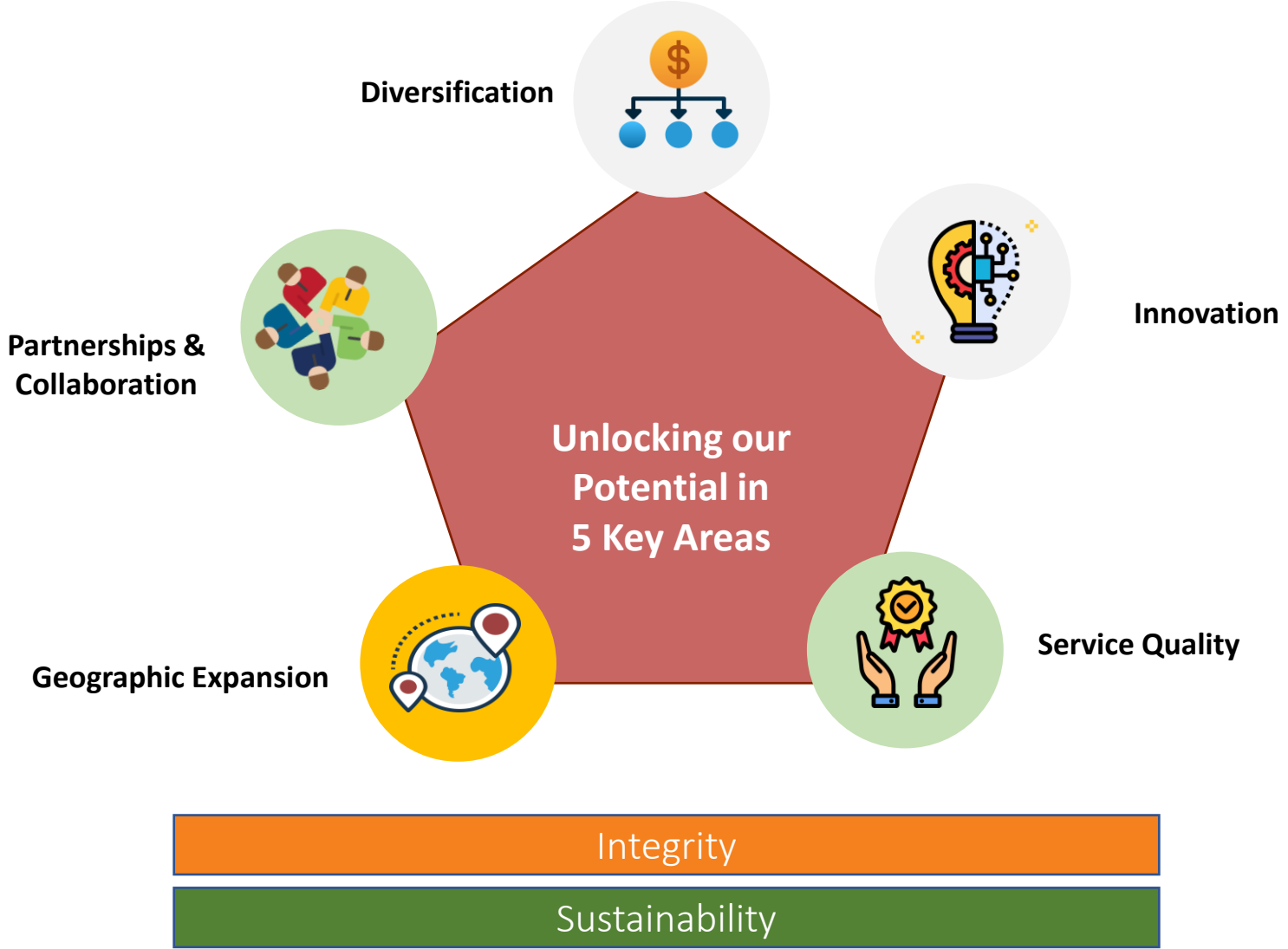
- Profits rose mainly due to better operating margins achieved across all three segments coupled with reversal of impairment made on trade receivables, gain on disposal of plant and equipment and lower operating expenses incurred

Rewarding Our Shareholders: At least 50% dividend payout



FY2022	<ul style="list-style-type: none">• Paid total dividend of 5.25 sen• Dividend yield at 5.8%
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Deleum's Dividend Policy: 50% of annual net profit





Our Sustainability Achievements in FY2022



26%
Reduction in carbon emission



Target set on Carbon Neutrality by 2050



51.5m3
Total rainwater harvested



99%
Deleum's workforce are local



24%
of Deleum's talent are from Sabah & Sarawak



4 Stars Rating

- FTSE4Good Bursa Malaysia Index
- FTSE4Good Bursa Malaysia Shariah Index



Partnership with MyKasih

- RM 144, 000 for Love My Neighbourhood benefitted 150 underprivileged families
- RM 72, 000 for Love My School benefitted 100 primary school students

Thank You