



DELEUM

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19TH ANNUAL GENERAL MEETING

Thursday | 23 May 2024 | 10:00 AM

Presentation To Shareholders

by Group Chief Executive Officer

Rao Abdullah

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The Oil and Gas Industry: Global

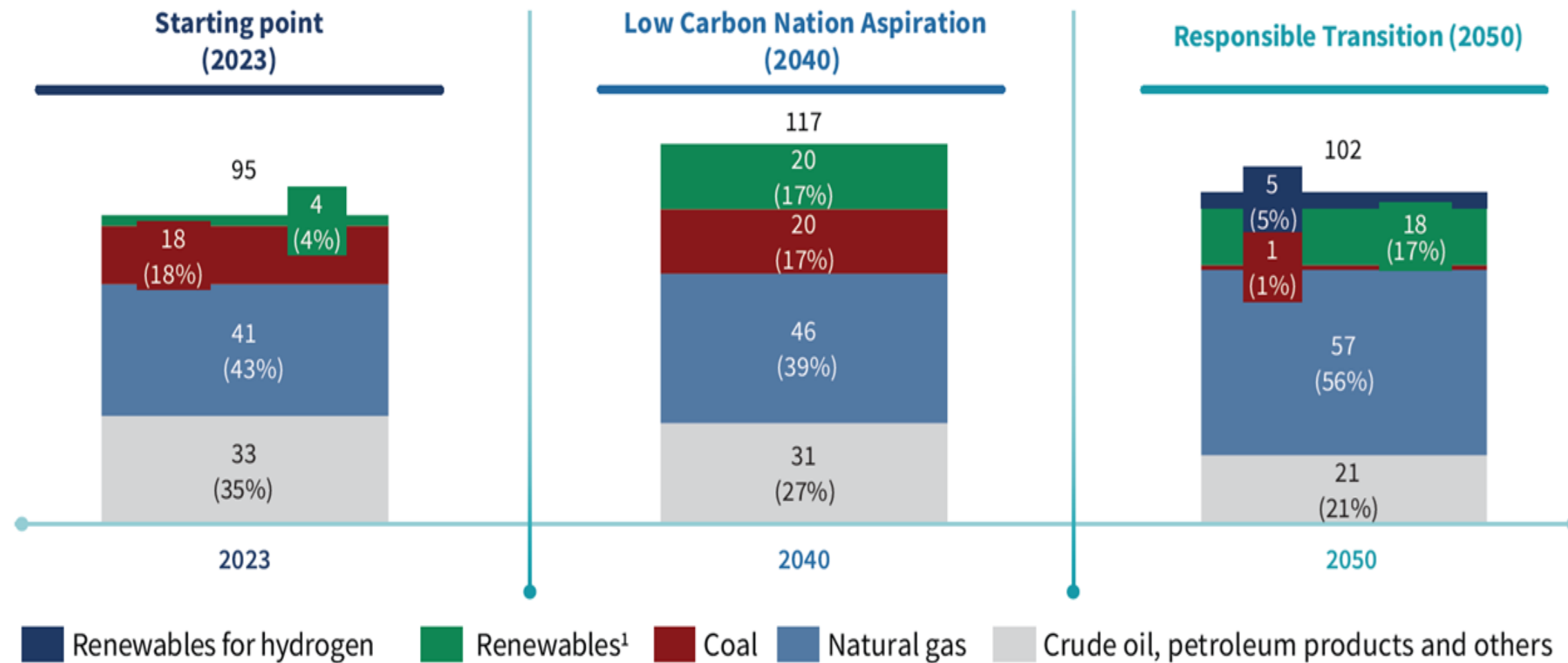


- Energy transition and Peak Oil remain debated topics.
- Global oil demand will rise.
- The narrow band of oil price fluctuations is conducive for the industry.
- Underinvestment in oil and gas.

The Oil and Gas Industry: Local

Exhibit 4.3: Malaysia's projected TPES by 2050

Total Primary Energy Supply (Mtoe), by energy source



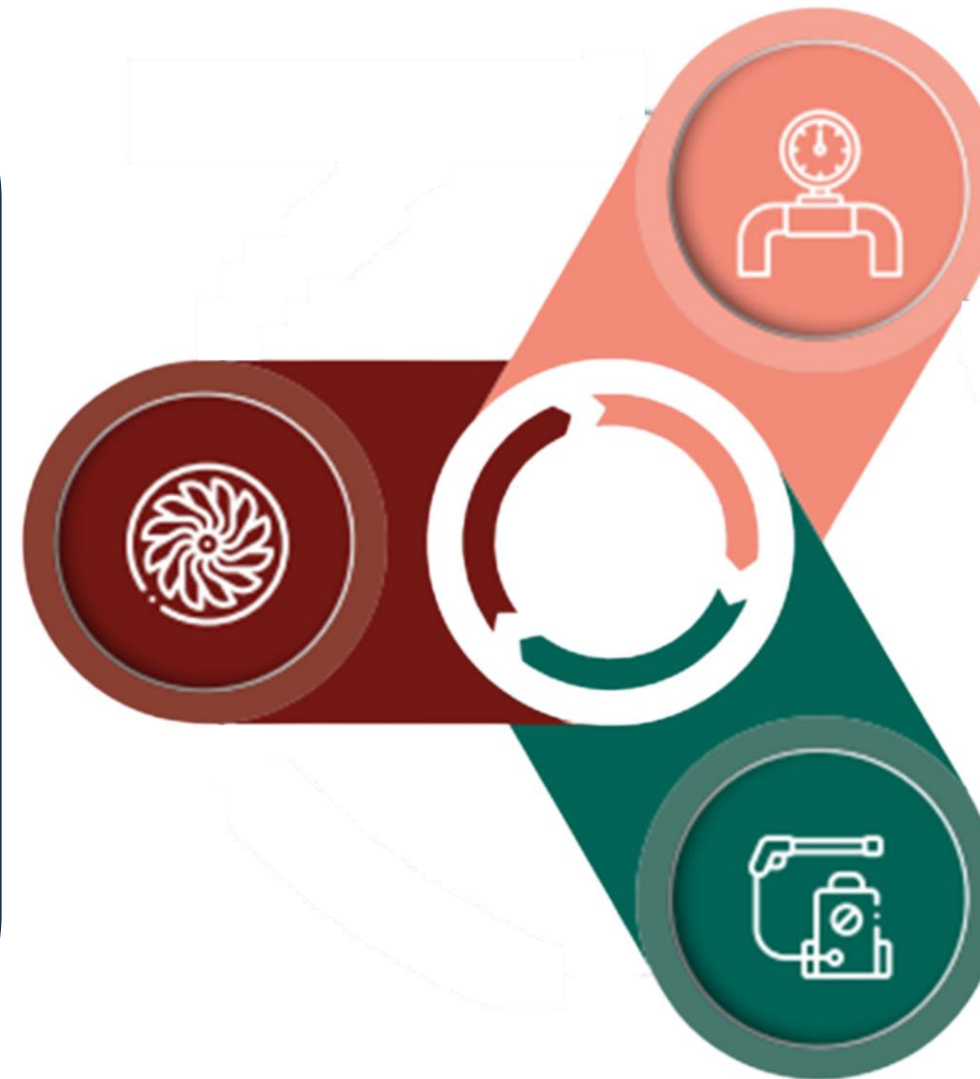
1. Includes bioenergy, solar, hydropower and hydrogen

Source: Malaysia National Energy Transition Roadmap

Driving Growth Through Core Business Segments

POWER & MACHINERY

- Gas Turbine Generator & Compressor packages and after-sales support
- Printed Circuit Heat Exchanger, operational spares, and services.
- Provision of Multi-Phase Pump solutions, after-sales services, and spares.
- Supply, installation, repair, and maintenance of valves and flow regulators.



OILFIELD SERVICES

- Slickline and Well Services
- Asset Integrated Solutions
- Chemical Research and Development
- Pumping Well Stimulation
- Solid Control Equipment & Services

INTEGRATED CORROSION SOLUTION

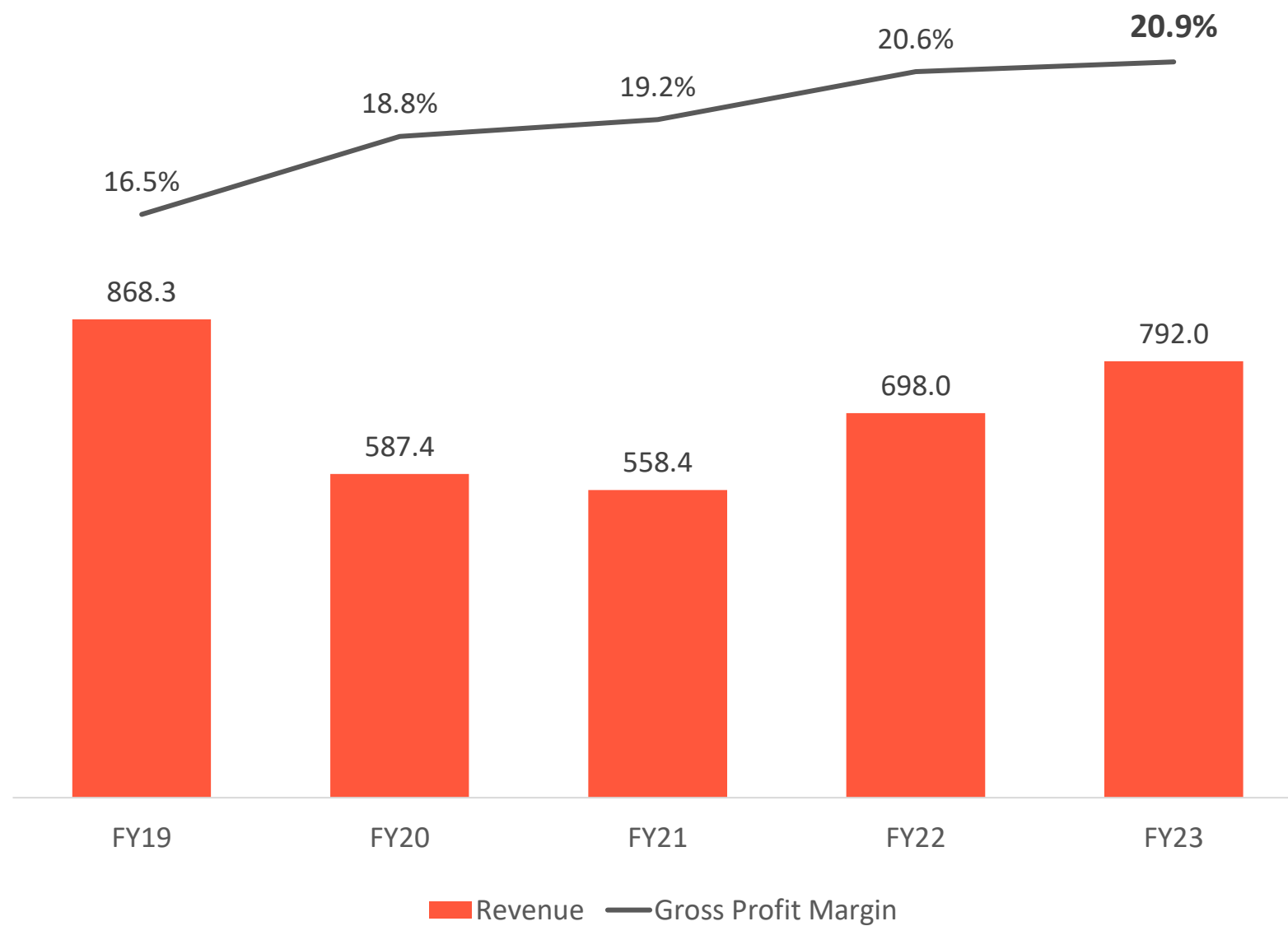
- Provision of low dust, environmentally friendly blasting technology for surface preparation.
- Coating removal by controlled induction heating.
- Passive fire protection services.
- Integrated maintenance, construction and modification services.
- Oil spillage combat equipment and services.

2023 In Review: Highlights

- FY2023 revenue: **RM792.0 million**, a **13.5% increase** from the previous year
- Paid total dividend of **5.7 sen/share**, a **8.6% increase** from the previous year
- Embracing **technology** and **strategic partnerships** for future growth
- Certified for ISO37001:2016 **Anti-Bribery Management System**
- **Gold Award** for the Energy Sector (Equities Category) at The Edge ESG Awards 2023
- Awarded the **Highest Return on Equity Over Three Years** in the Energy Sector by The Edge Malaysia Centurion Club

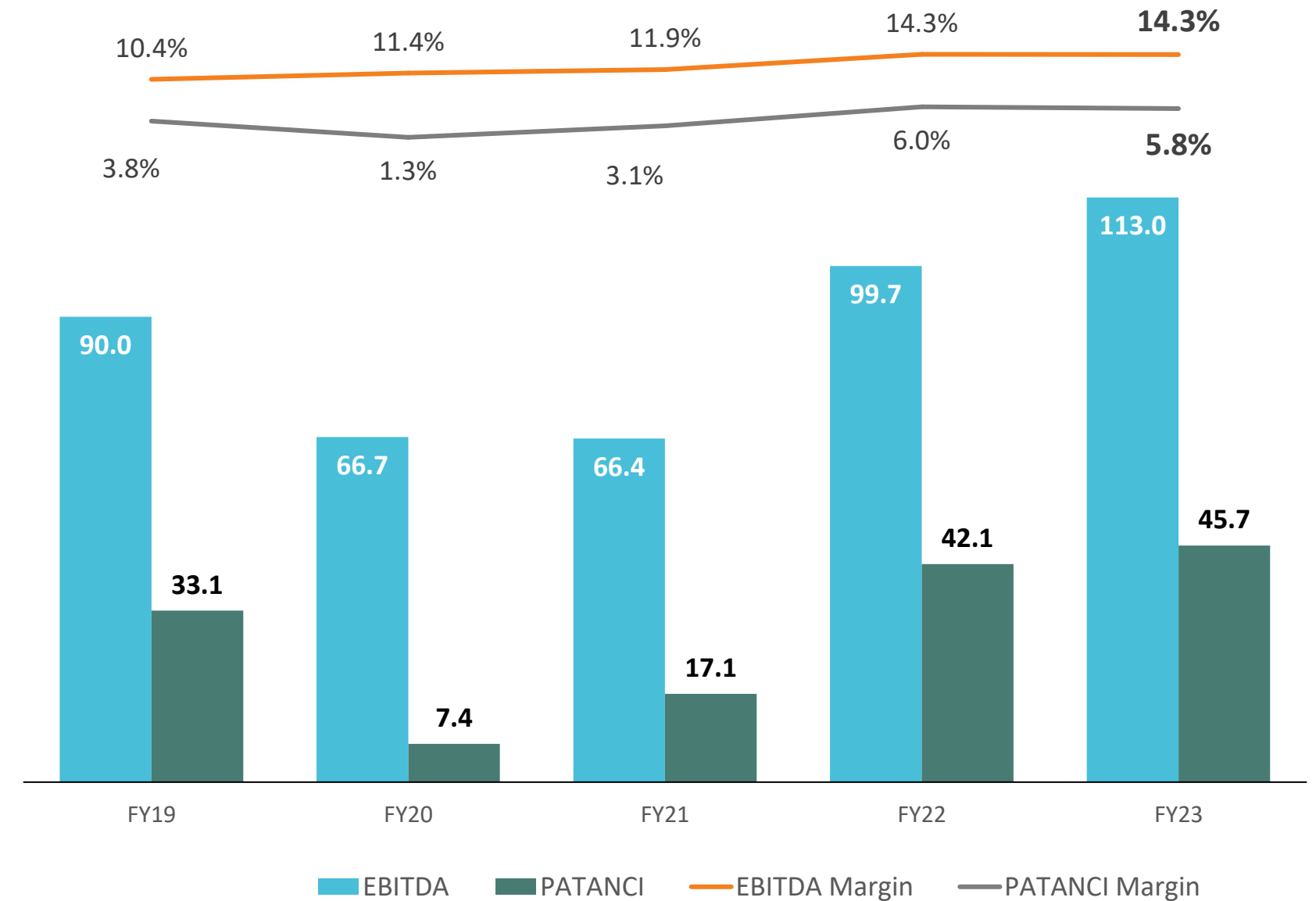
Increased Revenue, EBITDA, PATANCI and consistent margin.

Revenue (RM'Mil)



FY2023 Revenue increase by 13.5% on stronger revenue contribution from the P&M segment.

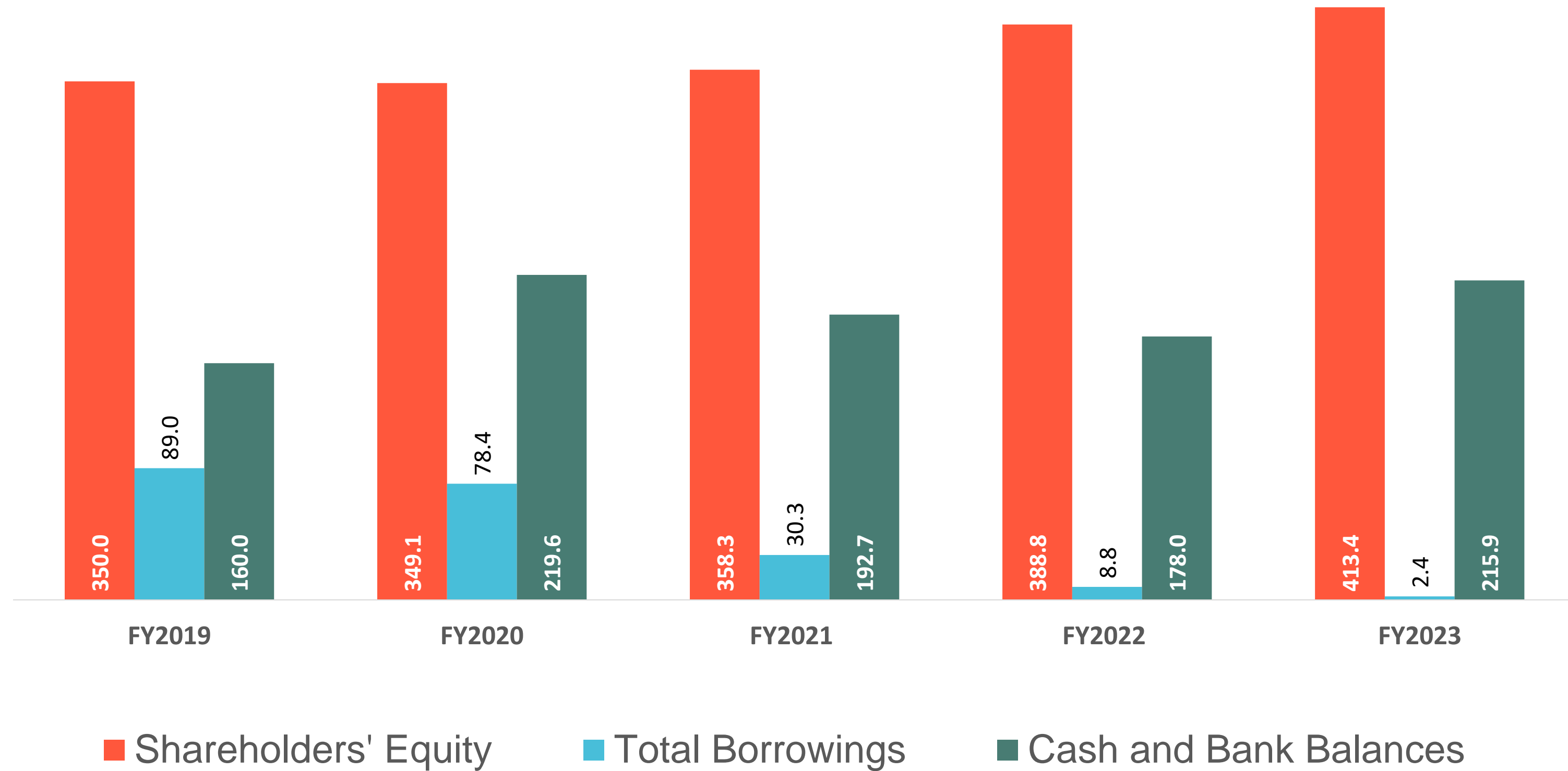
EBITDA, PATANCI (RM'Mil)



Group PATANCI grew 8.5% in FY2023, driven by improved operating profit in the P&M segment and net foreign exchange gains.



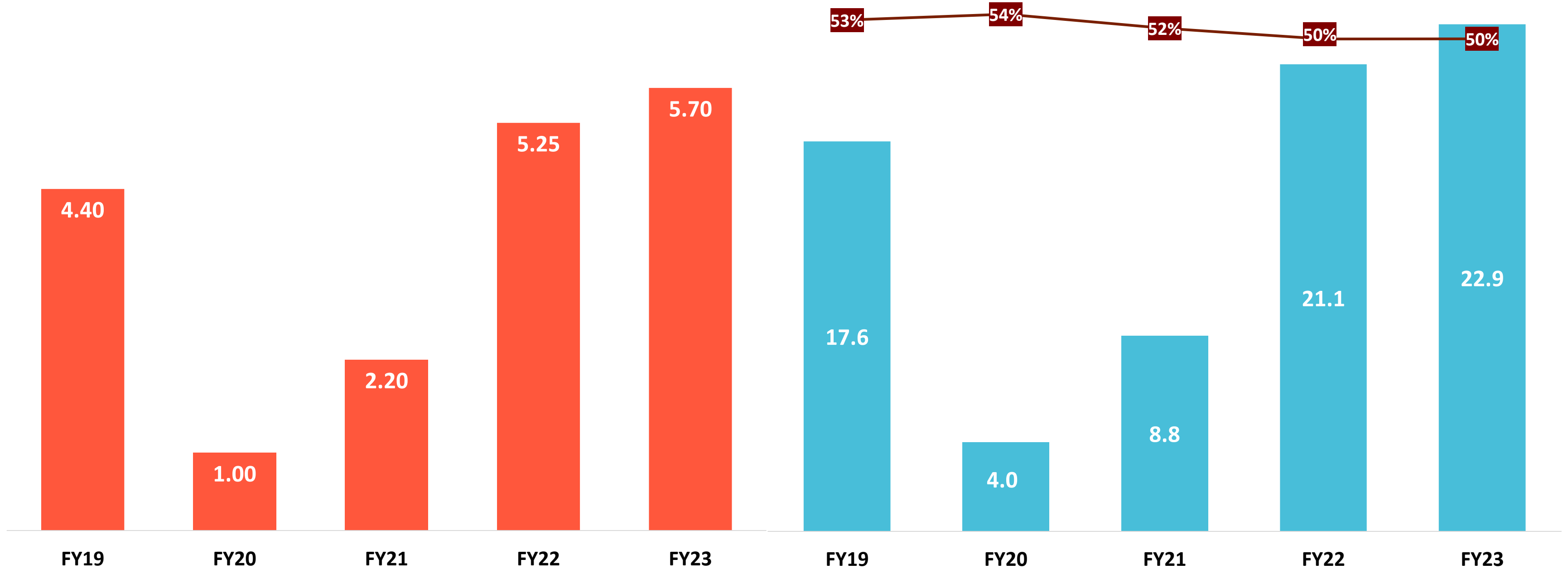
Balance Sheet: Strong net cash position



Shareholders Returns

Dividend Per Share (sen)

Dividend Payout (RM'Mil)



FY2023

- Paid total dividend of 5.7 sen/share
- Dividend yield at 6.0%

Forging Ahead for Growth

Operational Excellence

- Process Improvements
- ERP Implementation
- Talent Development
- Sustainability Focus

Expansion and Strategic Alliances

- Identifying Growth Opportunities
- Geographical Expansion
- Cash Optimisation

Innovation and Technology Infusion

- Innovation Drive
- Technology Infusion

Deleum's Business Foundation and Commitment

Vision

To be the Premier Malaysian Service Company in the Energy Industry and to grow our regional footprint

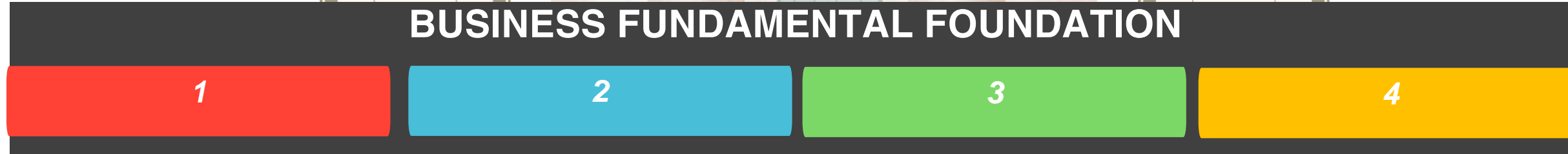
Mission

To Achieve Superior Growth and Returns for our Stakeholders and to be the Best in Class



BUSINESS FUNDAMENTAL FOUNDATION

BUSINESS FUNDAMENTAL FOUNDATION



1

People /Workforce Management System

2

Enterprise Resource System with built-in check and balance processes.

3

Resilient Business Development Structure

4

Robust operational processes with QHSE forming the framework

Our Commitment to Sustainability



Economic



Environment



Social



Governance



FTSE4Good



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Thank You!



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19th Annual General Meeting