



Headline : Deleum looking at gradual expansion into overseas markets
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 Page : 3
 Links :

Deleum looking at gradual expansion into overseas markets

Deleum Bhd is looking at a gradual expansion into overseas markets to mitigate the oilfield services provider's geographical risk. Group managing director Nan Yusri Nan Rahimy said Deleum is to raise its overseas revenue contribution to a high single-digit percentage of total group top line within the next three years from some 1% now. The group is looking at setting up operations in Indonesia, Brunei, the United Arab Emirates, Saudi Arabia and Oman.

Deleum is looking at providing abroad its oilfield services and integrated corrosion solutions. Nan Yusri, however, said Deleum's power and machinery segment will not be involved internationally as it is a domestically focused business.

鎖定印尼汶萊中東

迪聯擬進軍海外油氣

(吉隆坡14日讯)迪联(DELEUM,5132,主板能源组)为减少国内业务依赖,有意进军海外油气市场,并已锁定印尼、汶莱及中东市场。

该公司董事经理南尤斯里在股东大会后表示,该公司目前海外业务贡献只有1%,该公司期望未来可取得高单位数的贡献。

“目前,我们锁定的海外市场包括印尼、汶莱及中东市场。”

资本开销4千万至5千万

迪联计划今年资本开销介于4000万至5000万令吉,南尤斯里说,该笔资本开销主要用于设备与设施用途。

“迪联手握23亿令吉合约,足以支撑业绩至2023年,至于竞标中的合约总值为1亿4000万令吉。”

南尤斯里补充,未来迪联将持续注重下游、海外发展项目、现金流等控制,以节约开销。

南尤斯里表示,该公司目前能源与机械(P&M)、油田服务(OS)及腐蚀处理解决方案(ICS)三者的业务贡献分别为60%、

30%及10%,期望3者未来贡献比例各为三分之一。

有关油气领域展望,南尤斯里认为,国家石油每3个月都会公布对油气领域的展望,就目前来看,各项数据皆属正面。截至今年首季,大马境内约24至25台钻油台仍在营运中,属于相当健康。

“相比2014年最艰难时刻,大马境内只有低单位数的钻油台仍在营运。”

南尤斯里表示,国际油价处于65至75美元,这对迪联来说属于相当舒适水平。

南尤斯里补充,油价回扬,油气领域业者也重启油气发展项目。

“对迪联来说,我们营运比较注重油价的稳定,毕竟波动太大会出现难以估计情况。”