



Headline : Deleum focuses on downstream sector of O&G industry
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Deleum focuses on downstream sector of O&G industry

Backed by solid cash flow, Deleum is focusing its business on the downstream sector of the O&G industry and will be expanding its international market. "Currently Deleum is dependent on the domestic market and overseas business contributes 5% of revenues only", Group Managing Director of Deleum Nan Yusri Nan Rahimy said after a shareholders' meeting. He added that currently the group has an orderbook worth RM2.95bil and this will keep them busy until 2023. "However, the bid contracts worth RM400mil to RM500mil remain as a challenge amidst the current downturn in the O&G industry," Nan Yusri said. It was also reported that the group has a healthy balance sheet amounting to RM135mil in cash as of December 31, 2015.

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拥有强劲现金流的迪联 (DELEUM, 5132, 主板贸服组) 专注于拓展业务至油气下游领域, 并积极开拓海外市场。

该公司董事经理南尤斯利日前在股东大会后表示, 该公司目前依赖国内市场, 海外业务只贡献5%的营业额。

他说, 电力与电机业务贡献70%盈利于公司, 其次为油田服务盈利贡献20%, 10%来自于综合腐蚀方案业务。

手握29.5亿订单

据该公司截至2016年3月31日, 首季净利按季下滑27.65%至595万3000令吉, 营业额则增长11.78%至1亿5187万3000令吉。

南尤斯利说, 迪联目前手握29亿5000万令吉的订单,

迪聯專注油氣下游業

開拓海外市場

并可供忙碌至2023年。

“竞标合约则有4亿至5亿令吉, 惟目前因为油气业低迷而面对挑战。”

他说, 该公司将会积极争取合约, 目前面对的挑战既是油价波动, 使得营运商减少资本开销, 更让油气公司难以拟定各项发展计划。

他指出, 公司希望在今年维持相同的表现。“如果公司能够取得成长, 对我们来说是一项奖励。”

良好现金流

他说, 该公司拥有健康的现金流, 截至去年12月31日, 共有1亿3500万令吉的现金。

南尤斯利说, 迪联能够持续增长的主要因素来自于现金管理, 尤其是成本控制方面。