



Headline : Deleum eyes RM200m – RM300m deals
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Deleum eyes RM200m-RM300m deals

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DELEUM Bhd, an oil and gas service provider, expects to see continuous growth in 2010, backed by new projects and its entry into a new segment in the industry.

It is bidding for contracts worth between RM200 million and RM300 million this year mainly for its offshore business which currently represents 95 per cent of its bottom line.

"We have bid for jobs and will continue to participate and enter tenders which are in nature with our business," said Deleum group

managing director Chandran Aloysius Rajadurai.

The company currently has an order book worth RM1 billion that will keep it busy until 2015.

Aloysius said the acquisition of Rotary Technical Services Sdn Bhd for RM10.68 million recently will give the company an additional push for growth and tap into areas of repair, maintenance and installation of machinery and equipment primarily motors, generators, transformers, pumps and valves.

"We expect to have some projects for the newly acquired com-

pany by year-end," he told reporters after the company's annual general meeting in Kuala Lumpur yesterday.

In 2009, Deleum made a net profit of RM26.5 million, up 4 per cent from RM23.3 million the year before. The net profit growth was on the back of an increase in activities in the oilfield equipment and services as well as the specialised equipment and services segments.

Revenue for the 12-month period stood 21 per cent higher at RM514 million from RM425 million previously.

"The outlook of the industry remains challenging despite stabilising crude oil prices that have sustained confidence in the oil and gas industry," he said.

Aloysius said Deleum is also looking to expand overseas namely to Indonesia and Brunei in 2011.

"We expect to see something from these countries by next year," he said, adding that it will continue to look for opportunities to form viable and strategic alliances or acquisitions, and focus on increasing service related activities.

